

Comparison of inland drayage models for large multi location shippers



Advantages/benefits	DOOR			MERCHANT HAULAGE	
	Carrier controlled drayage model	Shipper preferred drayage model	AV Logistics model	Shipper preferred drayage model	AV Logistics model
Single consolidated invoicing for all services related to shipment from each ocean carrier	✓	✓	✓		
Single invoice from one partner for drayage services					✓
Potential for per diem to stop when empty notified versus when empty returned	✓	✓	✓	✓	✓
One partner for all EDI/API connections—improves flexibility and speed for changes and set up and lowers costs			✓		✓
One system for visibility of all containers from on water to empty return regardless of carrier with real time updates, national tracing capabilities, customized reporting, and customized scorecards			✓		✓
Dedicated customer service rep for all inland drayage shipments			✓		✓
Drayage internal agreement allowing for multiple carriers to move single container (improving per diem mgmt and lowering net costs)			✓		✓
Ability for negotiated lower cost chassis programs versus open pools			✓		✓
Flexibility for shipper to change carriers or drayage providers quickly without material impact to inland drayage operations or systems			✓		✓
Ability to negotiate a chassis program independent of carrier			✓		✓